



“Dedicated to the Growth of the Precast Concrete Industry”

Precast Concrete Association of Virginia

PO Box 3632 / Richmond, VA 23225

Phone: 804-916-1486 / www.precastva.org

2025 Annual Report

Membership

Associate Members:

A-LOK Products
ALP Supply
Argos USA
Besser Company
Blackthorn, LLC
Eco Materials
Capitol Foundry of VA, Inc.
Carter Machinery
CONAC
Concrete Sealants, Inc.
Delta Engineers, Architects, & Land Surveyors
EJ USA, Inc.
Hamilton Kent
Heidelberg Materials
Insteel Wire Products
Luck Stone
M.A. Industries, Inc.
Martin Marietta Aggregates
Master Builders

Press-Seal
Roanoke Cement Company
SteelCON
Swope & Assoc, Inc.
Taylor Machine Works
The SEFA Group
Trelleborg Pipe Seals
US Foundry

Producer Members:

Concrete Pipe & Precast
CT Jamison
Faddis Concrete Products
Gillespie Precast, LLC
Nansemond Pre-cast Concrete Co. Inc.
Oldcastle Precast
Permatile Concrete Products Co.
Rinker Materials/Cemex
Smith-Midland

Key Highlights

- **SCPA Promotions Summit:** PCAV participated in the virtual SCPA Promotions Summit, May 1, 2024, a new and valuable opportunity to hear marketing and promotions strategies and updates from other organizations in the southeast region.
- **Training:** On May 23, 2024, PCAV hosted training at the Hanover Concrete Pipe & Precast Plant in Ashland. Scott Crumpler, Ed Page, Aimee Connerton, all provided training for VDOT staff members in attendance. This training was arranged in response to discussions held at the January 2024 PCAV VDOT Joint Meeting and subsequent meetings with VDOT.
- **Comments re: BABA Notice of Proposed Rule Making and Section 302 of VDOT Road and Bridge Specifications:** PCAV also submitted comments to VDOT on April 12th and June 17th regarding BABA Notice of Proposed Rule Making and Section 302 of VDOT Road and Bridge Specifications, respectively. PCAV solicited feedback from its membership in putting together its comments to ensure that it represents precast producers across Virginia.

- **Training:** The PCAV Education Committee has been actively discussing new training opportunities requested by VDOT for their staff across the Commonwealth.
 - Curriculum topics include: Basics Concrete/Precast, History, PCAV Stakeout Manual, Box Culvert, Bridge, Manholes, Patching, Repair Techniques per ASHTO, and P3 Training Elements.
 - The Target Audience includes Materials, Maintenance, Location & Design, Construction, Engineering, Maintenance, Construction in Districts.
 - In person training is preferred.
 - PCAV's goal is to host trainings with VDOT in all regional offices, including Bristol, Salem, Lynchburg, Northern Virginia, Hampton Roads, Staunton, Culpeper, Fredericksburg, and Richmond.
- **September 17th PCAV/VDOT Meeting** – PCAV hosted its fall PCAV/VDOT Meeting with a total of thirty-seven participants and a plethora of sponsors. Our thanks to SCPA for your support.
 - In addition to several phone calls this summer, during our September 17th Meeting the Education Committee held an in-depth discussion with ACPA and NCPA staff to create a comprehensive training program for VDOT staff. The committee focused on training strategy and development goals, aiming to address the needs of 3,500 VDOT employees statewide. Ongoing partnerships with organizations like the Local Technical Assistance Program (LTPA) and future training events, such as a training scheduled for VDOT October 21-22, 2024, were highlighted.
 - The Technical Committee continues to be engaged with VDOT staff surrounding Section 302: Roads and Bridges Specifications. PCAV provided feedback to VDOT staff specifically surrounding precast specifications and reviewing all proposals with an eye to the impact of the industry in contrast to our counterparts who may or may not face the same burdensome and costly requirements.
 - During the joint meeting with VDOT, participants discussed updates to BABA/Buy America requirements, 1L Cement Mixes, and Section 302 Specifications. The meeting also included conversations on field adjustments, standard drawings for precast/cast-in-place, and sound wall specifications. Looking ahead, VDOT is revising specifications, and the group discussed upcoming industry conferences and opportunities for professional development.

Lunch Sponsors

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| <ul style="list-style-type: none"> • <i>A-LOK Products, Inc.</i> • <i>Gillespie Precast, LLC</i> • <i>HM SEFA Group</i> | <ul style="list-style-type: none"> • <i>Nansemond Pre-Cast Concrete Co., Inc.</i> • <i>Smith-Midland Corporation</i> • <i>Titan America</i> |
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Coffee and Beverage Sponsors

- Concrete Pipe & Precast
- Gillespie Precast, LLC

Dessert Sponsors

- CONAC
- EJ
- Permatile Concrete Products Company
- Swope & Associates
- Gillespie Precast, LLC

Participants

- ACPA
- A-LOK Products, Inc.
- Concrete Pipe & Precast
- EJ

- Gillespie Precast, LLC
- Heidelberg Materials
- HM SEFA Group
- JEPCO SALES, LLC
- Luck Stone
- Nansemond Pre-Cast Concrete Co., Inc.
- Permatile Concrete Products Company
- Purdy Law Firm, P.C.
- Rinker Materials
- Smith-Midland Corporation
- Southeast Cement Promotion Association
- Swope & Associates
- Federal Highway Administration
- VDOT

- **SCPA Promotions Summit:** PCAV participated in a second virtual SCPA Promotions Summit, October 16, 2024. This summit was an opportunity for open discussion with other organizations in the southeast region.
- **Training:** PCAV hosted training for VDOT on October 21-22, 2024, in Richmond.
- **PVAC VDOT Joint Meeting and PCAV Legislative Day:** PCAV hosted its winter joint meeting with VDOT at the Virginia War Memorial followed by Legislative Day at the Virginia General Assembly January 21-22, 2025. PCAV VDOT Joint Meetings are a unique opportunity to discuss items of the day with representatives from industry and VDOT as well as build relationships department wide. PCAV provides the opportunity for industry members to meet with their own delegate and senator as well as others serving in leadership and on budget, transportation, etc. Committees to educate about the economic impact of the industry.

Lunch Sponsors

- Concrete Sealants, Inc.
- CT Jamison Precast
- Nansemond Pre-Cast Concrete Co., Inc.
- Permatile Concrete Products Company
- Smith-Midland Corporation

- Concrete Pipe & Precast
- Gillespie Precast, LLC
- Heidelberg Materials
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Participants

- ACPA
- Capitol Foundry
- Concrete Pipe & Precast
- Conseal
- CT Jamison
- EJ
- Gillespie Precast, LLC
- Hamilton Kent
- Heidelberg Materials
- Liberty Engineered Wire Projects
- Luck Stone
- Nansemond Pre-Cast Concrete Co., Inc.
- Permatile Concrete Products Company
- Press Seal
- Purdy Law Firm, P.C.
- Rinker Materials
- Smith-Midland Corporation
- Swope & Associates
- Federal Highway Administration
- VDOT

- **2025 Virginia Concrete Conference:** PCAV was delighted to serve as a Gold Sponsor and participated in the 2025 Virginia Concrete Conference, March 13-14, 2025, at The Westin, Richmond, Virginia.
- **VDOT Memorandums & Review Request:** PCAV circulates VDOT memos and review requests such as the new Constant Slope Barrier standards to membership.

Hard Facts, Social Media & Website

- **Hard Facts**
Fall 2025 (27% opens)
Winter 2025 (35% opens)
- **VDOT Memorandums**
10+ Emails to Members regarding
VDOT Memos & Review Requests
- **Facebook:**
The Precast Concrete Association of Virginia
24 followers • 8 following
- **Instagram:**
precastconcreteassociationofva
79 posts • 70 followers • 29 following
- **Linked In:**
Precast Concrete Association of Virginia
119 followers
- **Website:**
www.precastva.org



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